



July 20, 2022

To whom it may concern,

First of all, we want to thank you for your loyal and consistent business. Superior Duct Fabrication sees our customers as our partners and we want to keep you informed about current market changes, as these affect our pricing and lead times. Throughout 2022 we have seen stainless steel increase gradually by 20%. However, in the first three quarters of 2022 galvanized and black iron material types are stabilizing.

It is important to note that rising gas prices have significantly contributed to transportation costs for worldwide supply lines. As a company with our own transportation fleet this has directly affected our delivery costs which have gone up by 30%.

Furthermore, we have had specific material increases such as 1.5# density soft liner which has increased by 10%.

As a whole with current market trends being what they are we expect further cost increases to affect the industry. Superior Duct Fabrication remains committed to offering quality products and services. Please contact us for any job specific pricing.

Sincerely,

Superior Duct Fabrication Management

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